

Bad Supplier Relationships are Costing You

Here's Why Change is Easier Than You Think



Symptoms of bad service



Drivers left on roadside with no support



Lack of consultative expertise



Delays in approving repairs



Vehicle ordering issues



Ongoing issues ignored

The quality of your relationship with your fleet management provider is closely linked to your profits



Strong relationship with FMC = Positive effect on company profit

Adversarial relationship with FMC = Detrimental effect on company profit



Value-adds from a relationship-oriented provider



Sharing of new technologies



Providing "A-Team" support



High touch service and proactive consulting



Going above and beyond contractual obligations

When you switch to Foss, we manage over 90% of the transition process



Communicate all changes to drivers



Provide continued training and support



Review and benchmark fleet policy



Review existing vehicles for equity

During the transition



Leave the heavy lifting to us



Maintain consolidated fleet reporting



Maintain complete vehicle service history



See no impact on driver taxable benefits

Reach out to us today if you're ready to make the switch to an industry-leading relationship-focused fleet management provider.